

Zoellner, Garten & Co.

644 Linn Street, Suite 634, Cincinnati, OH 45203-1738
O-513-852-2400 F-513-852-2403 www.zoellnergarten.com
John W. Zoellner, President jzoellner@zoellnergarten.com

Acquisition Opportunity – Client 2092

Video Arcade Games Reseller

Description. This Company specializes in electronic recreational products. They have little competition as their highly desired product lines are only available from a small select group of sellers.

Opportunity. This is a great opportunity for someone who wants to own a business with limited employees, and work on a full or part time basis.

Financial. Annual Revenues have been in the \$470,000 range. Adjusted EBITDA has been 23% of Revenues in 2017.

Personal Property Assets. They consist of the refurbishing equipment and tools, shelving, warehouse equipment, and office furniture etc.

Facility. The Business operates in a portion of a building owned by the Owners of the Business. It sits on 2.9 acres of a high traffic area (Real Estate). There is a also a tenant in the facility that utilizes what the Business does not. The owner prefers to sell the Real Estate to the new owner of the business.

Competition. There are only a small number of businesses that have access to the products.

Asking Price. The Asking Price for the Business is \$250,000 for Personal Property Assets used by the Business plus Inventory. Inventory at Cost is typically \$100,000 to \$150,000 and has an estimated sale price of three times cost.

To Learn More: If interested, please call us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.

Please contact us if you have any questions or need assistance.

Terry D. Wagner, Sr. Vice Pres. twagner@zoellnergarten.com C-513-827-8922