



ACQUISITION PROFILE – BUYER 7210 – FAMILY OFFICE

A private, family owned, multi-divisional company seeks to buy and hold manufacturing businesses. The focus is on Metal Fabrication, Industrial Manufacturing and related businesses. Their operating philosophy is to allow the businesses to continue to operate without interference

ABOUT THE COMPANY

The Business was started by three partners in 1947. They have expanded over the years, made their first acquisition in 1979, and now own over 40 companies with over \$800 million Revenues and 3,000 plus employees. They desire to have autonomous operations and are definitely a “buy and hold” Company.

INVESTMENT CRITERIA

They are seeking to invest in non-union companies with the following characteristics:

- **BUSINESS MODEL**

They own Machining, Fabrication, Foundry, Distribution, and Service Businesses. Industries served include Energy, Petro-Chemical, Mining, Transportation, Food, Beverage, Pulp & Paper, Construction, and others. Virtually every possible acquisition will be considered.

- **LOCATION**

North America

- **SIZE**

Target EBITDA is \$1 million, full or controlling interest acceptable.

- **MANAGEMENT**

The Business has a wealth of Management talent available; however, it is important that the target company have a strong management team as well.

- **OTHER**

They are a Cash buyer, offer quick deal turnaround, and are flexible.

If you know of a Business that could possibly fit the above profile or if you would like to discuss an opportunity, please contact John W. Zoellner, President.

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