

Zoellner, Garten & Co.

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Acquisition Opportunity – Client 2092

Internet Retailer – Niche Products

Description. This Company specializes in electronic recreational products. They have little competition as their highly desired product lines are only available from a small select group of sellers.

Opportunity. This is a great opportunity for someone who wants to own a business with limited employees, and work on a full or part time basis.

Financial. Annual Revenues have been in the \$470,000 range. Adjusted EBITDA has been 23% of Revenues in 2017.

Personal Property Assets. They consist of the refurbishing equipment and tools, shelving, warehouse equipment, and office furniture etc.

Facility. The Business operates in a portion of a building owned by the Owners of the Business. It sits on 2.9 acres of a high traffic area (Real Estate). There is a also a tenant in the facility that utilizes what the Business does not. The owner prefers to sell the Real Estate to the new owner of the business.

Competition. There are only a small number of businesses that have access to the products.

Asking Price. The Asking Price for the Business is \$250,000 for Personal Property Assets used by the Business plus Inventory. Inventory at Cost is typically \$100,000 to \$150,000 and has an estimated sale price of three times cost.

To Learn More: If interested, please call us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.

Please contact us if you have any questions or need assistance.

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