

# Zoellner, Garten & Co.

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## Acquisition Opportunity

### Client 4168 Construction Equipment Sales, Service, Rental

**Description.** The Business provides sales, service, parts & rental of light dirt construction equipment and heavy-duty jobsite forklifts and telehandlers. Established nearly four decades ago, the Business represents a premier manufacturer of HD telehandlers, a leader in worldwide forklifts and innovative rotating telehandlers, and other well-known and desired brands.

**Opportunities.** There are opportunities to grow the current business as well as to introduce additional products and services.

**Financial.** Recent Annual Revenues have been \$1.5 to over \$1.7 million. EBITDA in two of the past three years was just over \$300,000 and \$350,000.

**Assets.** Inventory and Rental Assets comprise the major Asset categories.

**Facility.** The Business operates from a Company owned facility in Southwestern Ohio. The Sellers would prefer it be sold with the Business; a lease will be considered.

**Competition.** The Company is the only local Business offering its well-known and preferred brands; other dealers of other brands exist locally.

**Reason for Selling.** The owner wishes to retire, he is willing to stay for any reasonable transition period.

**Asking Price.** Contact us to discuss options.

**TO LEARN MORE – Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.**

**Please contact us if you have any questions or need assistance.**

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