

Zoellner, Garten & Co.

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Acquisition Opportunity – Client 4176

Automotive Equipment Sales, Installation, & Service

Description. The Company sells, installs, and services equipment used by automotive and truck repair businesses. Products are well known brands. New, used, and reconditioned items are available. The Company also performs inspections on various types of equipment.

Customers. Customers include auto dealers, garages, anyone that works on vehicles. There is a steady, recurring business as products need to be serviced, repaired, replaced and/or inspected.

Niche. The Business has a long history and a stellar reputation. Customers are loyal because of superior products and service. Always a timely response to the needs of their customers.

Opportunity. There has been no significant push to grow the Business.

Financial. Annual Revenues the past three years have been in the \$750,000 to \$800,000 range. Gross profit has been in the 40% range. Overhead is minimal and EBITDA has been in the range of 25% of Revenues.

Personnel. The Owner runs the Business; he sells and quotes jobs. He and his employees install equipment and provide service, repairs, and inspections.

Equipment. The major Assets are three trucks – two are crane trucks to move or install heavy items and the third is a service van. Small hand tools are on the vehicles.

Facility. The Business operates from a warehouse owned by the Owner of the Business. Trucks are kept inside when not in use. Some new Inventory items are kept as are used items and parts that can be refurbished. Necessary square footage for other than trucks is not significant.

Reason for Sale. The Owner will retire after any reasonable transition period.

Asking Price. Please contact us to discuss price and terms.

Comments. This is a low overhead business that performs well, and has room to grow.

To Learn More: If interested, please contact us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.

Please contact us if you have any questions or need assistance.

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