

Zoellner, Garten & Co.

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Acquisition Opportunity

Client 2116 Machine Shop

Description. The Business has machining capabilities that few shops have, including the ability to fabricate and machine very large parts. It has definitely differentiated itself and as a result continues to grow rapidly with additional business from current and new customers. Customers are from various industries and loyal.

Opportunities. The US Economy is doing well and growing. The Business serves the type of customers that needs fabricated components that they make. There are a number of quotes that portend continued growth.

Competition. There are ONLY a few machine shops that can do what this business can do – due to the capabilities of the Business.

Financial. Annual Revenues in 2019 were \$2.16 million. Revenues in 2020 are on track to exceed \$2.5 million and could reach \$3 million. The Backlog is growing and solid.

Owner/Management. The Owner is not active on a full-time basis. He has in place day-to-day management to run the Business.

Production Assets. Many of the machines are quite new, a few are older, but all are in good shape and used daily.

Facility. The facility is located in Southwestern Ohio. It is owned by the owner of the Business. It is available for lease. Moving the Business would be costly and for a lot of reasons not feasible.

Asking Price. It's strictly the sale of Assets. The Asking Price is \$2 million – the value of the production Assets.

Timing. The Owner has given us the mandate to find a buyer and Close as soon as possible.

To Learn More: If interested, please contact us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile. We can also send them via E-mail.

Please contact me if you have any questions or need assistance.

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