

# Zoellner, Garten & Co.

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## Acquisition Opportunity – Client 4180 Auto Custom & Repair Shop

**Description.** The Business does performance modifications, styling enhancements, diagnostic and preventive maintenance – primarily focused on a specific make of domestic sports cars. They have done everything from routine diagnosis and maintenance to the total rebuild and restoration of older models. Customizations include performance and styling enhancements – they have done it all and done it well.

**Niche.** Their success was built on this simple philosophy – listen and understand the objective, provide solutions, and get it done right!

**Opportunity.** The Owner has not attempted to grow beyond the current level of business.

**Financial.** Annual Revenues have been in the \$500,000 range. Earnings and Cash Flow are in line with Revenues.

**Personnel.** The Owner is “hands on” and has one employee; together they perform all the services.

**Equipment.** The Business has all the diagnostic tools and everything needed for the services they provide.

**Facility.** The Business rents a facility with approximately 4,000 sq. ft. for \$3,500/month. The Lease ends at the end of 2020 and could be renewed or the Business moved. A buyer with an existing facility could avoid Rent and other occupancy costs.

**Competition.** There are a small number of businesses offering similar services to this line of sports cars.

**Owner Transition.** The Owner has stated that he is willing to continue during any reasonable transition period. He will agree to an agreement not to compete with the Business after a sale.

**Asking Price.** It is an Asset sale – purchase Inventory, Equipment, Web Site, and other Goodwill. Inventory on hand is typically not significant as needed items are purchased based on work orders. Replacement cost of Equipment is estimated at \$125,000.

**To Learn More:** Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.

Please contact us if you have any questions or need assistance.

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