

Zoellner, Garten & Co.

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Acquisition Opportunity – Client 1052

Fastener Distributor

Description. For over 50 years the Business has been stocking and selling screws and other fasteners. For some customers they provide “kits” to satisfy specific needs in the manufacturing process.

Niche. They maintain stock for some of their customers, including at their location and at the customer’s location. Relationships are long and strong.

Opportunity. The Business has been around for decades and not aggressively marketed their capabilities; growth is possible.

Financial. Revenues are over \$500,000 and EBITDA in the range of 10%.

Personnel. The Owner manages the Business. There is one office person and a part-time warehouse person.

Equipment. Personal Property Assets consist mostly of warehouse racking and a fork lift.

Facility. It’s located in the northern part of Greater Cincinnati in a rented space. It could easily be moved.

Competition. There are a number of distributors both large and smaller.

Reason for Sale. The Owner will retire after any reasonable transition period.

Asking Price. It’s an Asset Sale – Inventory, Customer Lists and relationships.

To Learn More: If interested, please contact us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.

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