

Zoellner, Garten & Co.

O-513-852-2400 F-513-586-1115 www.zoellnergarten.com

Acquisition Opportunity – Client 4208 Electrical Contractor

NOTE – ALL CONTACT MUST BE THROUGH ZOELLNER GARTEN & COMPANY

Description. For over 4 decades this firm has provided Electrical Contractor services for both residential and commercial clients – roughly 50% each. The Business charges a trip charge and hourly rates that are consistent with other contractors.

Growth is available – the Owner is selective and turns down business as he is not interested in being busier. Jobs that are available but could take weeks are often not bid as that could prevent taking care of current customers.

Niche. The Business is well known for providing quality work at fair prices. Repeat customers and referrals are steady.

Opportunity. An individual could immediately be in business. or another contractor could add a number of new clients.

Financial. Revenues for the past two years have averaged a bit under \$400,000. EBITDA including Owner Compensation has ranged from 23% to over 30%.

Personnel. The Owner is the primary electrician. He has one other full time employee.

Facility. A buyer could operate from a home office or rent a facility.

Competition. There are a number of electrical contractors in all markets.

Reason for Sale. The Owner wished to retire. He is available to committed to provide transition assistance for any reasonable period of time.

Ideal Buyer. An electrician could acquire the Business and immediately be busy. Another contractor could acquire it and immediately add clients and Revenue.

Asking Price. Please contact us to discuss price and terms. Some Seller financing can be available for a qualified buyer.

To Learn More: If interested, please contact us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.

Morgan Vaive, Vice President morgan.vaive@zoellnergarten.com 859-957-9657

John W. Zoellner, President jzoellner@zoellnergarten.com 513-382-3797