

# Zoellner, Garten & Co.

O-513-852-2400 [www.zoellnergarten.com](http://www.zoellnergarten.com)

## Acquisition Opportunity – Client 2120 Professional Beauty Products

### ***NOTE – ALL CONTACT MUST BE THROUGH ZOELLNER GARTEN & COMPANY***

**Description.** For decades the Company has created and manufactured many of the best hair care products available on the market today. They produce colors and perms – the best in the industry as verified by their long list of repeat customers/salons. The formulations are unique, and they have a number of highly desirable Registered Trademarks.

**Niche.** Specialize in color and healthy hair products. Also, the Company has an education side to encourage and promote the success of stylists.

**Opportunity.** This is a great add-on for a company that works within the hair care industry.

**Financial.** Annual Revenues the past ten years have ranged from \$3 million to over \$5.5 million.

**Personnel.** The production personnel are loyal and very capable.

**What's for Sale.** Inventory consisting of Raw Materials, WIP, and Finished Goods, is for sale. The production Assets are efficient and for sale. A significant value is the Trademarks and long list of repeat customers.

**Facility.** The business operates from a leased facility. It is available for sale or lease, or the Business could be relocated if desired by a buyer.

**Competition.** There are other hair care product manufacturers but the reputation of the products by this Company are among the best.

**Reason for Sale.** The current owners include inactive family members and it's time to move on.

**Asking Price.** Please contact us to discuss Price and terms.

**To Learn More: If interested, please contact us. Buyers must agree to the terms of our Confidentiality Agreement (CA) and submit a Buyer Profile. Please visit our web site to review the CA and complete the Buyer Profile.**

**Morgan Vaive, Vice President** [morgan.vaive@zoellnergarten.com](mailto:morgan.vaive@zoellnergarten.com) 859-957-9657

**John W. Zoellner, President** [jzoellner@zoellnergarten.com](mailto:jzoellner@zoellnergarten.com) 513-382-3797